

DEVELOPING & FINANCING INFRASTRUCTURE PROJECTS

Organized by

TheAfrican
CATALYST



DURATION: 6weeks - 7 August to 19 September 2025

DEVELOPING & FINANCING INFRASTRUCTURE PROJECTS

LEARNING SESSIONS

Opening Session – 7th August 2025

Week 1 – Thr 13th & Fri 14th August 2025

Week 2 – Thr 21st & Fri 22nd August 2025

Week 3 – Thr 28th & Fri 29th August 2025

Week 4 – Thr 3rd & Fri 4th September 2025

Week 5 – Thr 11th & Fri 12th September 2025

Week 6 – Thr 18th & Fri 19th September 2025

Session Time

12.00 hrs to 15.30 hrs (GMT +1) each
day



Organized by



Co-Host

BRICKSTONE

Developing & Financing Infrastructure Projects

The Developing & Financing Infrastructure Projects (DFIP) is an entrepreneurial finance training that is designed for entrepreneurs and professionals developing (or involved) in projects within the Infrastructure and Industrial space but lack the knowledge of basic limited recourse financial principles. We define these people as "Infrapreneurs".

Project finance skills are important in meeting Africa's infrastructure gap. The infrapreneur plays a vital role in decision making in order to achieve bankability of such projects.

The goal of this programme is to equip infrapreneurs and professionals with an overview of Project Finance by taking them through all the stages of a Project Finance transaction to apply the skills set to achieve bankable projects.

The problem

Africa still requires about \$108 billion every year to build better infrastructure. The problem is beyond the issue of capital. We must address the need to acquire the manpower and capacity to make a deal bankable and the knowledge to close-out successfully on the project



Hard to find the right partners

Limited networking and peer-learning opportunities for first time infrastructure players limits options for meaningful engagement across private and social sectors, with right public sector players often harder to engage



No Entrepreneurial Capacity Building Programme

Most capacity building programme do not focus on project finance development lifecycle with case-studies in Africa



Limited access to technical advice

Few local businesses or technical experts available within the local context that charge affordable rates at this level of engagement required to scale-up business or manufacture a new product



Infrastructure Startups need a tailored approach

Infrastructure Start-ups require tailored and action lead training than vast bulk of career type project finance trainings

Past Participants Organization in Developing & Financing Infrastructure Projects



Learning Objectives

1. This innovative program provides an in-depth experience of moving your project concept or ideas to tangible realities. In simple terms the program is designed to help you think on how to deliver your project. It provides practical aspects to deconstructing the components of a bankable project.
2. Participants gain exposure to risk evaluation at early stages, evaluating viable project counterparties, vital documents required by project lenders, mechanics of contracts and practical guides given by industry experts on what constitutes investment readiness in a project.
3. It targets infrapreneurs aiming to move into the large-scale infrastructure space creating economies of scale and growth.

Who Can Participate?

It has been assumed that participants will have limited or no practical knowledge of Infrastructure Development or Project Finance, but participants should already have a sound knowledge of the key commercial aspects of their current or proposed energy, infrastructure or real estate project.

Key Participants include

- Start-up and Experienced Entrepreneurs involved in Large Scale PPP or PFI project
- Heads of Family Managed Enterprises, Directors and Strategic Decision makers involved in Power, Renewables, Transport Infrastructure and Modular Process Companies.
- CEOs in Public Sector dealing with strategic issues in Project Finance based Developments with the Private Sector



Agenda

Delivery Framework



Kindly note that its important that the Required Readings are all studied before each session. Case Studies & Session Presentations are all available for download using the TAC Portal . All Assignment should be submitted inside the TAC Portal in the respective folder.

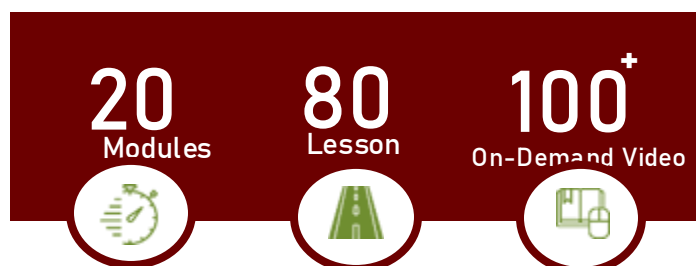
DFIP Objective

The aim is to provide the framework to Infrapreneurs to achieve bankability of their project using the **Brickstone's Project Bankability Framework**

Predictable Cashflow	Construction and Operations	Governance and Sustainability
Projects must be characterized by a high degree of revenues predictability under a (partial or full) Contracted Revenue Arrangement with a creditworthy counterparty	Projects must be delivered under a fixed construction price and schedule and a desire for Operational excellence during post construction	Projects must independently operate with strong governance systems and in environmentally sustainable manner.

DFIP Program Overview

DFIP will equip you with the relevant knowledge and skills to take a project from concept to delivery. Courses are built on six foundational tracks and include experiential learning components. DFIP can be taken virtually, as a live event, or sector specific event.



The DFIP Program Buckets

	Ideation & Concept Stage	Early Development Stage	Pre-Financing Stage	Achieving Financial Close	Post-Financial Close
LEARNING MODULES	<ul style="list-style-type: none"> Introduction to the Course Overview of Project Finance Risk Allocation Key Concepts for Infrapreneurs Contract Mechanics in Project Finance 	<ul style="list-style-type: none"> Introduction to Early Development Stage Project Development Stages The Early Development Stage Understanding what "Committing to Project" means 	<ul style="list-style-type: none"> The Pre-Financing Stage- Achieving Bankability I - Predictable Cashflow Achieving Bankability II - Fixed Construction Delivery Achieving Bankability III - Operations & Environment 	<ul style="list-style-type: none"> Introduction to Financing Stage Framework for Finance Documentation (CTA and ILFA) Equity Support, Accounts, Security, Direct Agreements Credit Enhancement Project Due-Diligence & Meeting CPs 	<ul style="list-style-type: none"> Post Financial Close Activities Infrapreneurs Guide to Construction Activities Key Pre-Operating Activities Refinancing & Default Management

Important Information

To participate in the DFIP , you are required to understand the following information

1. The African Catalyst Portal (TAC Portal)

This Learning portal is designed to prepare all participants for the Lecture Sessions at the DFIP . This contains the various lesson notes and materials regarding the subject matter which has been provided to you in the form of on-demand videos. The two Modules are the a) Developing Infrastructure Projects and b) Financing Infrastructure Projects.

The **TAC portal** is also designed to provide access to the necessary resources to be used during the programme. These include the **DFIP Agenda**, the Lesson Presentations available for download (after each session), the Required Readings, and the links for assignment submission.

2. Weekly Recap

This happens every new week to review the sessions, lessons and quizzes highlighted in the previous Week . It is a fun, interactive session that promotes passive learning.

3. Case Study Sessions Materials

All Case Materials are available on your **TAC portal**. Please login to the **TAC portal** to access them.

4. Financial Sessions Materials

There will be a financial modelling practical session on Week 2, check the **The TAC portal** to download the pre-programme resources (case studies). You are required to practice the case studies after going through the video lessons on the TAC portal. Also, bring your laptop, charger, mouse and headphones for these sessions.

6. Submission of Assignments

You are required to submit your assignment using the “Submit Assignment Button’ on **TAC portal** . Please login to the **TAC portal** to submit assignments.

Live Online DFIP Session Dates

AUGUST 2025						
Su	M	Tu	W	Th	F	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

Opening Sessions

Live Sessions

SEPTEMBER 2025						
Su	M	Tu	W	Th	F	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

Live Sessions

OCTOBER 2025						
Su	M	Tu	W	Th	F	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

InfraConnect 3.0

Live Session Dates



Session Time

12.00 hrs to 15.30 hrs (GMT +1) each day

Opening Session: 7th August 2025

OPENING SESSIONS

SESSION	DESCRIPTION	RESOURCES
Intro Session 12.00PM - 1.30PM	Introduction to Course: Developing & Financing Infrastructure Projects Welcome Remarks Introductory Remarks on the Developing & Financing Infrastructure Projects Key Requirements for DFIP <ul style="list-style-type: none">▪ Using the TAC Portal▪ Need for Required Readings & Case Studies▪ Preparing for Financial Modeling Sessions▪ Submitting Assignments▪ Using Ahaslides for Quizzes▪ AOB Preparing for Week One	N/A

PART A - PROJECT DEVELOPMENT USING PROJECT FINANCE

SESSION	DESCRIPTION	RESOURCES
Intro Session 12.00PM - 12.30PM	Getting Ready for DFIP	
Session 1A 12.30PM - 2.00PM	Overview of Project Finance Mechanics Overview of Project Finance, as a methodology designed by bankers to mobilize Large Debt for Infrastructure Projects	TAC Portal >DIP> Section A & B
Case Study 1.1 2.00PM - 3.00PM	Mozal Aluminum Mozal is a \$1.4 billion, 250,000-ton, large-scale aluminum smelter project in Mozambique.	Download Case-Study on TAC Portal (DFIP-03 Agenda)

PART B - EARLY DEVELOPMENT STAGE

Session 2A 12.00PM - 1.30PM	Early Development Stage The sessions focus on the Early Development Stage, the first stage of the Projects Development Process	TAC Portal >DIP> Section A & B
Case Study 2.1 1.30PM - 2.30PM	The Dabhol Project The Dabhol project is a 2,015 MW, \$2.8 billion gas-fired power plant located in India's Maharashtra State.	Download Case-Study on TAC Portal (DFIP-03 Agenda)

PART C - THE PRE-FINANCING STAGE

Session 2B 2.30PM - 3.00PM	Introduction to the Pre-Financing Stage Understanding a Framework to think around how to make a Project Bankable.	TAC Portal >DIP> Section D & E
--------------------------------------	---	-----------------------------------

PART C – THE PRE-FINANCING STAGE CONT'D

SESSION	DESCRIPTION	RESOURCES
Recap Session 12.00PM – 12.30PM	Week 1- Assignment Presentation Sub-Group and Individual assignment to present for 3 mins each	
Session 3A 12.30PM – 1.45PM	Intrapreneurial Guide to Financial Models – Part A Well-structured Preliminary financial model, a key tool Intrapreneuers would review time and time again over the project development process.	TAC Portal >FIP> Section C
Case Study 3.1 1.45PM – 3.15PM	Intrapreneurial Guide to Financial Models – Case Study Ika BioDiesel Project	Download Case-Study on TAC Portal (DFIP-03 Agenda)

Live Session 4

22 August 2025

PART D – ACHIEVING BANKABILITY

Session 4A 12.00PM – 1.15PM	<u>Achieving Bankability I: Predictable Cashflow</u> Offtake and Concession Agreements	TAC Portal >DIP> Section E
Session 4B 1.15PM – 2.00PM	<u>Achieving Bankability II: Fixed Construction Delivery & Operations</u>	TAC Portal >DIP> Section E
Case Study 4.1 2.00PM – 3.00PM	Case Study: Concessioning of the Ifrikyia railway The study is based in part on several recent actual case studies on railway concessioning in Sub-Saharan Africa.	Download Case-Study on TAC Portal (DFIP-03 Agenda)

PART D – ACHIEVING BANKABILITY CONT'D

SESSION	DESCRIPTION	RESOURCES
Recap Session 12.00PM – 12.30PM	Week 2- Assignment Presentation Sub-Group and Individual assignment to present for 3 mins each	
Session 5A 12.30PM – 1.30PM	<u>Achieving Bankability III:</u> Governance and Shareholder Agreement	TAC Portal >DIP> Section E
Session 5B 1.30PM – 3.00PM	Basics of Equator Principles and IFC Performance Standards on Environmental and Social Sustainability Case Study: BP Tangguh lng: land acquisition and resettlement action plan	TAC Portal >DIP> Section E

Live Session 6

29 August 2025

PART E – THE FINANCING STAGE

Practice Session 12.00PM – 12.30PM	Bankability Planning Report To understand how to put together a Bankability Planning Report for a project.	Download Case-Study on TAC Portal (DFIP-03 Agenda)
Session 6A 12.30PM – 1.30PM	Introduction to Financing Stage & Project Finance Deal Structuring Project Finance Deal Structuring provides all the elements of deal structuring to infrapreneurs to understand	TAC Portal >FIP> Section A
Session 6B 1.30PM – 3.30PM	Project Finance Sectors & Issues in Financing The suitability of project financing to an industry sector is a direct function of the predictability of future cashflows	TAC Portal >FIP> Section B

Live Session 7

3 September 2025

PART E – THE FINANCING STAGE CONT'D

SESSION	DESCRIPTION	RESOURCES
Recap Session 12.00PM – 1.00PM	Week 3- Assignment Presentation Sub-Group & Individual assignments to present for 3 mins each	
Session 7A 1.00PM – 2.00PM	Due Diligence in Infrastructure Projects This highlights the due diligence processes in all the components of the Project Bankability Framework.	TAC Portal >FIP> Section B
Session 7B 2.00PM – 3.30PM	EPC Contracts: Key Issues to Consider Understanding the Issues in Construction Contracting as a Sponsor (Employer)	TAC Portal (DFIP-03 Agenda)

Live Session 8

4 September 2025

PART F – INTRODUCTION TO FINANCE DOCUMENTS

Session 8A 12.00PM – 1.30PM	Lenders Term Sheet Review Case Study: Mandaba Container Terminal Term Sheet	Download Case-Study on TAC Portal (DFIP Agenda)
Session 8B 1.30PM – 3.30PM	Intrapreneurial Guide To Financial Modelling -Part 2 Case Study: Mandaba Container Terminal	

PART F - INTRODUCTION TO FINANCE DOCUMENTS CONT'D

SESSION	DESCRIPTION	RESOURCES
Session 9A 12.15PM - 1.30PM	Finance Documents & Support Agreements To understand Core Finance Documents & Support Agreements	TAC Portal >FIP> Section D
Case Study 9.1 1.30PM - 2.30PM	Outline of Common Term Sheet Review	Download Case-Study on TAC Portal (DFIP-Agenda)
Practice Session 2.30PM - 3.30PM	Project Finance Roadmap To understand how to put together a Project Finance Roadmap.	

Live Session 10

12 September 2025

PART G - POST FINANCIAL CLOSE

Recap Session 12.00PM - 12.30PM	Week 4- Assignment Presentation Sub-Group & Individual assignments to present for 3 mins each	
Session 10A 12.30PM - 1.30PM	Security Arrangements & Direct Agreements The rationale for taking security in project finance transactions and a typical security package	TAC Portal >FIP> Section D
Case Study 10.1 1.30PM - 2.30PM	Case Study: Samba Drillship Using the Samba Drillship case study to further explain security arrangements and direct agreements	Download Case-Study on TAC Portal (DFIP Agenda)

PART F – INTRODUCTION TO FINANCE DOCUMENTS CONT'D

SESSION	DESCRIPTION	RESOURCES
Recap Session 12.00PM – 12.30PM	Week 5- Assignment Presentation Sub-Group & Individual assignments to present for 3 mins each	
Session 11A 12.30PM – 2.00PM	Climate Consideration In Infrastructure	TAC Portal >DIP> Section E
Session 11B 2.00PM – 3.30PM	Key Credit Enhancements For Infrastructure Projects	TAC Portal >FIP> Section D

PART G – FINANCIAL CLOSE & POST FINANCIAL CLOSE

Session 12A 12.00PM – 2.15PM	Understanding Financial Close & Post Financial Close	TAC Portal >FIP> Section E
Case Study 12.1 2.15PM – 3.15PM	Azura Edo-Power Project A review of the Key Learning Points in Azura Edo from a Deal Structuring & Credit Enhancement perspective.	
Recap Session 3.15PM – 3.30PM	Recap Quiz Session on DFIP Learning Points	
Presentation Session 3.30PM – 4.30PM	Capstone Report Presentation Session Presentation by Participants Bankability Planning Report & PF Roadmap	
Close-Out Session 4.30PM – 5.00PM	Close-Out Session Conclusion and delivery of certificates to participants with photos	



TESTIMONIALS

Testimonials from Past Participants



Felix Rwang-Dung
2024 DFIP-COHORT3
Leadership Committee Chairman - African
Public Private Partnership Network (AP3N)
& World Association of PPP

"This project finance course has been the most enriching I have attended in terms of relatability to African issues coverage, scope, content, and world-class professional learning portal and course facilitators."

**DEVELOPING & FINANCING
INFRASTRUCTURE PROJECTS**

Organized by
BRICKSTONE

ACTION LEARNING FOR INFRASTRUCTURE
PROJECT DEVELOPERS & PROFESSIONALS

Learning Platform
**TheAfrican
CATALYST**

www.brickstone.africa/dfip2024



Basirat Raheem-Muhammed
2024 DFIP-COHORT 3
Associate, Banwo & Ighodalo

"Thank you Brickstone for the great work in putting this together. Attending this program has broadened my scope of knowledge, especially in the development stages of project finance."

**DEVELOPING & FINANCING
INFRASTRUCTURE PROJECTS**

Organized by
BRICKSTONE

ACTION LEARNING FOR INFRASTRUCTURE
PROJECT DEVELOPERS & PROFESSIONALS

Learning Platform
**TheAfrican
CATALYST**

www.brickstone.africa/dfip2024



Mayowa Olagbaiye
2024 DFIP-COHORT 3
Associate, Banwo & Ighodalo

"The programme was a rare opportunity to scale my experience in Project Finance, and the depth of knowledge demonstrated by the lead trainer was exemplary."

**DEVELOPING & FINANCING
INFRASTRUCTURE PROJECTS**

Organized by
BRICKSTONE

ACTION LEARNING FOR INFRASTRUCTURE
PROJECT DEVELOPERS & PROFESSIONALS

Learning Platform
**TheAfrican
CATALYST**

www.brickstone.africa/dfip2024



Mariya Saleh
2024 DFIP-COHORT 3
Chief of party, Chemonics International

"The scope of infrastructure projects was the biggest takeaway for me. I now understand in detail what is required in project finance. Thank you!"

**DEVELOPING & FINANCING
INFRASTRUCTURE PROJECTS**


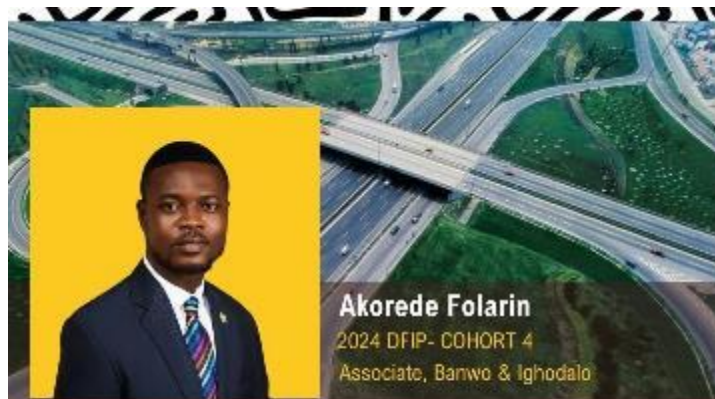
Organized by
BRICKSTONE

ACTION LEARNING FOR INFRASTRUCTURE
PROJECT DEVELOPERS & PROFESSIONALS

Learning Platform
**TheAfrican
CATALYST**

www.brickstone.africa/dfip2024

Testimonials from Past Participants



Akorede Folarin
2024 DFIP- COHORT 4
Associate, Banwo & Ighodalo

"Engaging and comprehensive, the program equips participants with practical skills, in-depth knowledge, and strategies essential for successful execution and financing of infrastructure projects."

**DEVELOPING & FINANCING
INFRASTRUCTURE PROJECTS**

ACTION LEARNING FOR INFRASTRUCTURE
PROJECT DEVELOPERS & PROFESSIONALS

www.brickstone.africa/dfip

Organized by
BRICKSTONE

Learning Platform
The African CATALYST



Amanda Opara
2024 DFIP-COHORT 4
Senior Associate, G.Elias

"Very enlightening. Quite intense and packed. Albeit demanding, I enjoyed it and can confidently say my understanding of project finance has significantly improved"

**DEVELOPING & FINANCING
INFRASTRUCTURE PROJECTS**

ACTION LEARNING FOR INFRASTRUCTURE
PROJECT DEVELOPERS & PROFESSIONALS

www.brickstone.africa/dfip2024

Organized by
BRICKSTONE

Learning Platform
The African CATALYST



Simon Murungi Byakutaaga
2024 DFIP-COHORT 4
Project Developer, AMEA Power

"The group discussions were impactful for me, featuring participants from diverse backgrounds and those with experience in project finance. It was a valuable learning experience, not just from the live sessions but also from the group discussions themselves. I found it very good."


**DEVELOPING & FINANCING
INFRASTRUCTURE PROJECTS**

ACTION LEARNING FOR INFRASTRUCTURE
PROJECT DEVELOPERS & PROFESSIONALS

www.brickstone.africa/dfip2024

Organized by
BRICKSTONE

Learning Platform
The African CATALYST



Ifeoma Ezeji
2024 DFIP-COHORT 4

"I found the DFIP program both satisfying and rewarding. The Facilitators delivered the lectures in an easy-to-understand manner."

**DEVELOPING & FINANCING
INFRASTRUCTURE PROJECTS**

ACTION LEARNING FOR INFRASTRUCTURE
PROJECT DEVELOPERS & PROFESSIONALS

www.brickstone.africa/dfip2024

Organized by
BRICKSTONE

Learning Platform
The African CATALYST

Testimonials from Past Participants



Mfoniso Sam-Ukoh
2024 DFIP-COHORT 3
Strategy & Investment Associate, AtyA Care

"The program was very insightful. It positioned me in such a way that I can add more value to my current organization. I would definitely recommend. Thank you!"

**DEVELOPING & FINANCING
INFRASTRUCTURE PROJECTS**

ACTION LEARNING FOR INFRASTRUCTURE
PROJECT DEVELOPERS & PROFESSIONALS

www.brickstone.africa/dfip2024

Organized by
BRICKSTONE

Learning Platform
**TheAfrican
CATALYST**



Anthony Young
2024 DFIP-COHORT 3
Commodities Trade Advisor,
GASY Investments

"Based in the United States, It was awesome being involved in weekly goal plans. Thank you for allowing me to understand project financing and looking forward to working together on future projects in the great land of Africa. "

**DEVELOPING & FINANCING
INFRASTRUCTURE PROJECTS**

ACTION LEARNING FOR INFRASTRUCTURE
PROJECT DEVELOPERS & PROFESSIONALS

www.brickstone.africa/dfip2024

Organized by
BRICKSTONE

Learning Platform
**TheAfrican
CATALYST**



Josephine Oshiafi
2024 DFIP-COHORT 3
Associate, Banwo & Ighodalo

"The program is excellent. I found myself really enjoying the developing infrastructure projects module of the program. There is so much value in the case studies. Overall, it was a great six weeks!"

**DEVELOPING & FINANCING
INFRASTRUCTURE PROJECTS**

ACTION LEARNING FOR INFRASTRUCTURE
PROJECT DEVELOPERS & PROFESSIONALS

www.brickstone.africa/dfip2024

Organized by
BRICKSTONE

Learning Platform
**TheAfrican
CATALYST**



Temitope Adeoye
2024 DFIP-COHORT 3
Advisory Analyst, Verraki Africa

"Despite my engineering background, the program's intensity kept me engaged. The learnings and insights have significantly enhanced my ability to consult on infrastructure projects."

**DEVELOPING & FINANCING
INFRASTRUCTURE PROJECTS**

ACTION LEARNING FOR INFRASTRUCTURE
PROJECT DEVELOPERS & PROFESSIONALS

www.brickstone.africa/dfip2024

Organized by
BRICKSTONE

Learning Platform
**TheAfrican
CATALYST**

Testimonials from Past Participants



Oluwafunmilayo Mayowa
2024 DFIP-COHORT 4
Senior Associate, G.Elias

“The programme was very insightful and educative. It was obvious that the facilitators have a wealth of experience on the subject matter, and this made the learning effective.”


**DEVELOPING & FINANCING
INFRASTRUCTURE PROJECTS**

Organized by
BRICKSTONE

ACTION LEARNING FOR INFRASTRUCTURE
PROJECT DEVELOPERS & PROFESSIONALS

Learning Platform
**TheAfrican
CATALYST**

www.brickstone.africa/dlip2024



Akinbola Akintola
2024 DFIP-COHORT 4
Head, Research and Investment, PenOp

“In this course, I have realized that project preparation is the most important area. When a project is properly derisked, obtaining finance becomes less problematic.”

**DEVELOPING & FINANCING
INFRASTRUCTURE PROJECTS**

Organized by
BRICKSTONE

ACTION LEARNING FOR INFRASTRUCTURE
PROJECT DEVELOPERS & PROFESSIONALS

Learning Platform
**TheAfrican
CATALYST**

www.brickstone.africa/dlip2024



Oghenetega Ishaya
2024 DFIP-COHORT 3
Commercial Associate, Elektron Energy

“Coming from the commercial aspect of business, I started the program as a novice in project finance. Now I have been exposed to knowledgeable parts of the course.”


**DEVELOPING & FINANCING
INFRASTRUCTURE PROJECTS**

Organized by
BRICKSTONE

ACTION LEARNING FOR INFRASTRUCTURE
PROJECT DEVELOPERS & PROFESSIONALS

Learning Platform
**TheAfrican
CATALYST**

www.brickstone.africa/dlip2024



Victor Ayo-Odewale
2024 DFIP-COHORT 4
Associate, G.Elias

“The program’s content and structure were extensive. The curriculum covered many topics in great depth, providing a solid foundation and advanced knowledge. This comprehensive approach could be enhanced by extending the program’s timeline.”

**DEVELOPING & FINANCING
INFRASTRUCTURE PROJECTS**

Organized by
BRICKSTONE

ACTION LEARNING FOR INFRASTRUCTURE
PROJECT DEVELOPERS & PROFESSIONALS

Learning Platform
**TheAfrican
CATALYST**

www.brickstone.africa/dlip2024

Watch Sample Lesson Videos from Past DFIP's Session

DEVELOPING & FINANCING
INFRASTRUCTURE PROJECTS

SESSION RECAP

SESSION TITLE

PROJECT FINANCE MECHANICS

FACILITATOR

BABAFEMI AWOFALA

5 WEEK ONLINE ACTION LEARNING
COURSE FOR PROJECT DEVELOPERS &
PROFESSIONALS INVOLVED IN LARGE
SCALE PROJECTS

ORGANIZED BY

BRICKSTONE

LEARNING PORTAL

TheAfrican
CATALYST 

DEVELOPING & FINANCING
INFRASTRUCTURE PROJECTS

SESSION RECAP

SESSION TITLE

EARLY STAGE DEVELOPMENT

FACILITATOR

BUNMI FOLAYAN

5 WEEK ONLINE ACTION LEARNING
COURSE FOR PROJECT DEVELOPERS &
PROFESSIONALS INVOLVED IN LARGE
SCALE PROJECTS

ORGANIZED BY

BRICKSTONE

LEARNING PORTAL

TheAfrican
CATALYST 

[Click here](#)

DEVELOPING & FINANCING
INFRASTRUCTURE PROJECTS

SESSION RECAP

SESSION TITLE

GUIDE TO FINANCIAL MODELS

FACILITATOR

BABAFEMI AWOFALA

5 WEEK ONLINE ACTION LEARNING
COURSE FOR PROJECT DEVELOPERS &
PROFESSIONALS INVOLVED IN LARGE
SCALE PROJECTS

ORGANIZED BY

BRICKSTONE

LEARNING PORTAL

TheAfrican
CATALYST 

DEVELOPING & FINANCING
INFRASTRUCTURE PROJECTS

SESSION RECAP

SESSION TITLE

ACHIEVING BANKABILITY

FACILITATOR

BAYODE AKOMOLAFE

5 WEEK ONLINE ACTION LEARNING
COURSE FOR PROJECT DEVELOPERS &
PROFESSIONALS INVOLVED IN LARGE
SCALE PROJECTS

ORGANIZED BY

BRICKSTONE

LEARNING PORTAL

TheAfrican
CATALYST 

WATCH MORE TESTIMONIAL VIDEOS





FACILITATORS

**Below are the facilitators who have previously trained participants during the DFIP and The African Catalyst changes its Facilitators for time to time based on availability of the facilitators

Facilitators



Femi Awofala
Founder & CEO
Brickstone Africa

Femi is the founder of Brickstone and has practical experience in advising companies and governments on private investments in energy , real estate and infrastructure, including structuring and executing project/structured financings and M&A transactions. He leads Brickstone's Origination & Commercial advisory team in Energy, Infrastructure and Real Estate

Femi was an investment banking professional with Vetiva Capital Management Limited where he led teams on several M&A transactions, capital raisings programmes as well as structured/project financings of over \$500 million. Prior to joining Vetiva Capital Management Limited, he was at the ARM Investment Managers and was part of the private equity real estate team and he assessed potential real estate investment opportunities

Femi has a first degree – B.Sc. Geology from University of Ibadan and Masters in Business Administration (MBA) from Lagos Business School, Pan-African University. He is the Facilitator and Lead of the Mining –Manufacturing Policy Commission of the Nigeria Economic Summit Group.



Bunmi Folayan
Infrastructure
Advisory/Consulting
CPCS

Experience providing a wide range of advisory and consulting services to government, and public and private sector clients on infrastructure projects including assignments related to project development strategies, restructuring of state-owned enterprises, public-private partnerships (PPPs) and privatizations. Successful completion of infrastructure related projects in countries including Nigeria, Ghana, USA, Mexico, Tanzania, Zambia, Papua New Guinea, Bahamas and Aruba.

- Deal Structuring and Financial Modelling for Infrastructure Projects: Completed multiple infrastructure-related financial models and analyses for a broad array of clients. Optimal deal structuring based on the results from financial, risk analysis.
- Project Management: Experience leading teams on infrastructure projects encompassing project development, preparation, procurement, prioritization, improvements, evaluation, implementation and post-implementation monitoring.
- Key Roles/Responsibilities: Manage/lead complex consulting projects; Manage internal and external project resources; Design, development and execution of client projects; New and follow-on business development identification; Maintain/improve client relationships; Delivery of on-schedule, on-budget, and profitable projects while maintaining high client satisfaction.



Abbas Agbaje
Managing Consultant
ImpactCrest
Consulting

Abbas is an environmental and social specialist with multisectoral experience related to environment, social risk assessment and management in Ghana and Nigeria. Trained by Environmental and Social (E&S) Specialists from the International Finance Corporation (IFC) in Environmental and Social Risk Management (ESRM) and Environmental and Social Management System (ESMS), Abbas possesses in-depth knowledge of IFC Performance Standards and IFC Environmental and Social Review Procedures and had developed ESMS for a variety of clients.

With knowledge and technical expertise in providing a range of environmental services across industries and sectors, Abbas has conducted E&S Due Diligence and Independent E&S Monitoring and Audits for large scale infrastructure projects, applying international and country-specific E&S standards including the IFC Performance Standards, IFC EHS Guidelines, ILO Conventions, the Equator Principles, Nigeria Sustainable Banking Principles, and country-specific legislation in Nigeria and Ghana.

Abbas is the Managing Consultant with ImpactCrest Consulting. He holds a master's degree in Sustainable Environmental Management from the University of Greenwich, United Kingdom, and bachelor's degree in Botany from the University of Lagos, Nigeria.

Facilitators



Ibukun Faluyi
Managing Director
Vicinia Solutions Limited

Innovative and result-oriented sustainability specialist with over eighteen years of development work and environmental management practice in Nigeria. This has provided her with the opportunity to support the development of public policies and regulation as well as deploy relevant tools to assist organizations to improve their environmental performance.

Have championed the application of numerous tools to enable the environmental and social safeguards for over 50 projects and supported about 20 different organization to improve their environmental performance in the last nine(9) years.

Key skills includes performing Environmental and Social Due Diligence, Environmental and Social Impact Assessment, Environmental Audit Reports (EAR), Cost Benefit Analysis, Life Cycle Assessment, Resource Management, Environmental Sensitivity Index, Environmental Management Plans, and Stakeholder Engagement etc.



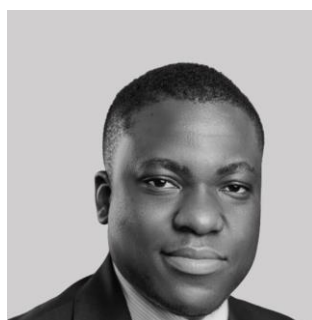
Jobalo Oshikanlu
Deputy CEO
ARM-Harith.

Jobalo is Deputy CEO of ARM-Harith.

A commercial lawyer with over 20 years' experience and extensive exposure to public-private partnership, infrastructure development and infrastructure project finance, Jobalo previously held board roles with energy and transport sector entities.

Previously Executive Director and Head of Legal at Lekki Concession Company, Jobalo led counsel for the team responsible for negotiating the pioneering US\$420 million Lekki Toll Road Concession Project.

Jobalo holds a Bachelor of Laws from Ogun State University, a BL from the Nigerian Law School, and is an Alumnus of Cranfield where he obtained an award in Business & Leadership.



Ngo-Martins Okonmah
Partner
ALN Nigeria I Aluko & Oyebo

Ngo-Martins is a Partner at ALN Nigeria I Aluko & Oyebo, and the head of the Firm's construction and infrastructure practice. He is a skilled litigator and arbitration lawyer has significant experience advising on project development, construction and engineering contracts including FIDIC, NEC, JCT and bespoke funder's led EPC, EPCM contracts, in a variety of sectors, including oil & gas, power, and general infrastructure. He has significant experience working in the energy, oil & gas, transportation and building and hospitality sectors working for IOCs, NOCs, multinationals, and international contractors.

He has acted as counsel and arbitrator in international arbitration proceedings conducted under the UNCITRAL, LCIA and ICC Rules governed by a variety of substantive laws and seated in jurisdictions such as Nigeria, Milan, London, Zurich and Miami, Florida. He has also advised and represented clients in enforcing and recognising arbitral awards before Nigerian courts.

He is a leading voice in arbitration and construction law within the region, sharing insights, best practices, and innovative solutions. He is the founder of the prestigious Africa Construction Law (ACL), a platform which fosters knowledge exchange, networking, and advancements in construction law.

Facilitators



Chinenye Ajayi

Managing Associate
Olaniwun Ajayi

Chinenye is a Managing Associate in the Power & Infrastructure practice group in Olaniwun Ajayi, where she specializes in the development and financing of energy and infrastructure projects. Her expertise encompasses renewable energy, natural gas-fired power projects, and healthcare and transportation infrastructure. Additionally, she offers policy, regulatory, and compliance advisory services to clients in the electricity sector.

In 2022, Chinenye was nominated as a United Nations Representative to Geneva with Ariel Foundation International, where she co-chaired a summit on Energy and Environment. With over a decade of experience, she is a versatile commercial lawyer with core expertise in electricity law, infrastructure, deal structuring, and project finance. She provides business and legal advisory services to both established and emerging companies in the power sector, particularly within renewable energy.

Chinenye collaborates with local and international clients across the public and private sectors, advising on policy and regulatory matters, due diligence, transaction structuring, project finance, regulatory licensing, and the drafting and negotiation of commercial agreements, including Engineering and Procurement Contracts and Power Purchase Agreements.

As a United Nations Representative of Ariel Foundation International in 2022, Chinenye cochaired a summit under the United Nations Environment Programme (UNEP) themed “Energy and Environment: Diverse Perspectives, Challenges, and Way Forward.” She presented a paper titled “Boosting Investment towards Access to Clean Energy,” which was featured in the Winter 2022 edition of Reengineer Magazine.

She has also delivered numerous presentations, participated in speaking engagements, and led advocacy campaigns on key energy issues, including energy transition, electricity policy, renewable energy finance, and sustainable energy.

Chinenye holds certifications from the Renewable Energy Institute of Technology (RETTI) and currently volunteers as the Vice President, Projects of the Energy Institute Young Professional Network (EIYPN) and as Program Coordinator for the African Fellowship for Young Energy Leaders.

In the realm of electricity law, policy, and regulations, Chinenye supports governments, organizations, and investors in navigating Nigeria's dynamic electricity legal framework. She provides tailored advisory services that help clients achieve their commercial objectives while ensuring compliance with the law.



Edu Okeke

Managing Director
Azura Power West
Africa Ltd

Edu Okeke is the Managing Director of Azura Power West Africa Ltd, overseeing the 461MW Azura-Edo Independent Power Plant (IPP). With 25 years of experience in heavy, capital-intensive industries, Edu has built a distinguished career characterized by leadership roles in prominent global companies and extensive international experience.

His extensive experience spans roles in the oil & gas, cement, and power sectors, working for industry leaders such as Schlumberger, Lafarge, and General Electric across multiple countries, including the USA, UK, France, South Africa, Vietnam, and Pakistan.

Edu holds an MBA in Management from Imperial College London and a B.Eng. in Electronic Engineering from the University of Nigeria, Nsukka.

Facilitators



Bayo Akomolafe

**Global Program
Manager**
GE Fieldcore

Bayo Akomolafe is an accomplished program manager with over a decade of experience in engineering projects and operations management at General Electric (GE) and its subsidiary, FieldCore, specializing in power generation assets.

Bayo combines technical expertise with insights into the socioeconomic and environmental aspects of macro energy systems. His work as an independent energy systems analyst focuses on electricity resource development, sustainability, accessibility, and reliability in Sub-Saharan Africa.

Throughout his career, Bayo has developed, managed, and led a diverse array of complex projects for various multinational organizations across three continents. His project portfolio includes work with Suncor Energy, Aturapower, Bruce Power, NALCOR Newfoundland and Labrador, Ontario Power Generation, Northland Power, and Imperial Oil in Canada; SASOL Synfuel in South Africa; Nigeria LNG Plant in Nigeria; CFE in Samalayuca, Mexico; CIPREL in Ivory Coast; STEG in Ferriana, Tunisia; as well as Esso and the GE Energy Learning Centre.

Bayo holds both a bachelor's and a master's degree in mechanical engineering from a Russian university, and a master's degree in Sustainability Management from the University of Waterloo, Canada. Currently pursuing a PhD in Energy Systems Sustainability Management. He is a registered professional engineer in Canada, where he currently resides. In addition to his professional pursuits, Bayo is an enthusiastic road-tripper.